







# GUIDING YOU IN THE RIGHT DIRECTION

## Let the numbers show you where you are going

When it comes to your books, it should be more than just posting the numbers; it's about providing you with an accurate read of your business so that you're sure to continue moving onwards. *And especially upwards.* Good bookkeeping includes taking care of all the incidentals, including government remittances and tax preparation. Everything that goes with managing the finances of an operation.

Once all the numbers are in place, using them to check on the health of the business and plan for the future is and should be the next part of the service.

At Fiscal Performance, Tracy and her team can take care of the full accounting cycle and provide controllership services to help strategize and manage the business. To top it off, they can also offer customized training in accounting and bookkeeping disciplines as well as document preparation and management. They can even provide you with top-notch marketing and branding assistance.

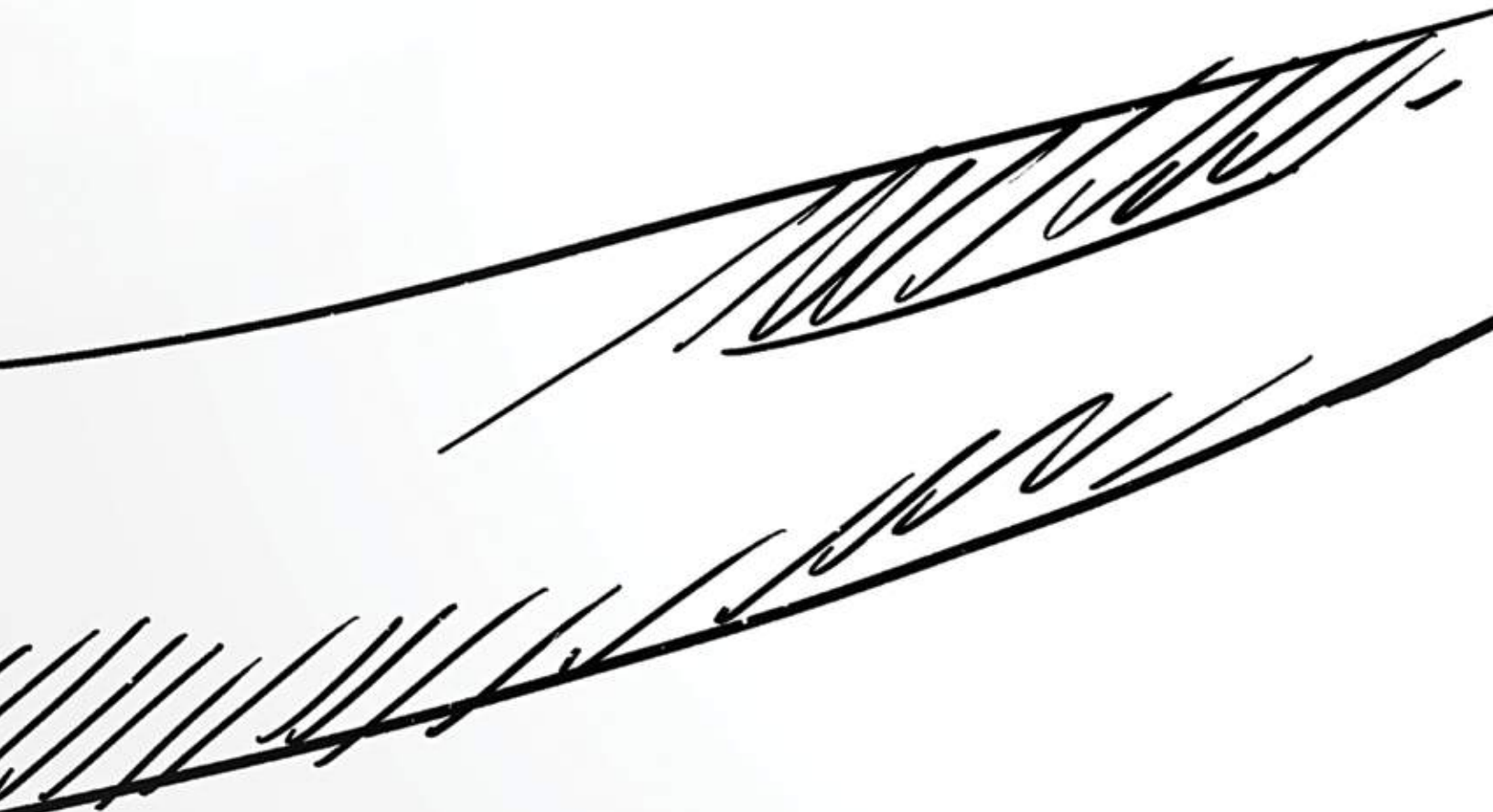
Unsure of what all of this means? Please explore further.

# PRESENTING..... FISCAL PERFORMANCE!

## Accounting and bookkeeping's opening act

The Fiscal Performance experience is the kind of top notch, high quality act your business needs when it comes to one of the most important pieces of your business puzzle: your books! Tracy Khamis and her team stand ready to deliver an award-worthy performance as they take care of your full-cycle accounting and bookkeeping needs.

Business experiences enough drama in the regular course of events. The last thing an owner or manager needs is a surprise ending when it comes to the recording and management of the finances. Prepare to be amazed as Fiscal Performance delivers consistent and timely quality – again and again.









## STEADY AS SHE GOES

Our managing director,  
and your new best friend,  
Tracy Khamis

Banks... accounting firms... schools... restaurants... construction... manufacturing... and the arts... From big to small and from fledgling to fearsomely large, Tracy Khamis has so much experience that soon, you'll wonder how you ever got along without her.

Each industry has different rules that apply, along with different government requirements. This experience has provided Tracy with extensive growth and understanding of bookkeeping, multiple software platforms, and in-depth financial report preparation.

To know Tracy is to appreciate what she can do to put your books in order and keep them in a timely, relevant and professional manner.

# GIVE YOURSELF A BREAK



## Bookkeeping Services

Many business owners and/or managers struggle to keep the books in order and up-to-date. All too often, they haven't the time, staff or wherewithal to do this vital but onerous task. Often, their time is better spent doing the very things that make them money and leaving things like the bookkeeping to others. It all comes down to time management and choices.

At Fiscal Performance we provide full bookkeeping services to allow you to stay focused on your business, bring in new work or drive sales and grow your company.

### Our bookkeeping services include:

- ▶ Accounts Receivable
- ▶ Accounts Payable
- ▶ Invoicing
- ▶ Banking
- ▶ Government Remittances (Source Deductions, WSIB, HST, EHT, T4s, T5s, T5018s, T4 Summaries, and T4As)







# NOT SO FAST!

## 2 Training Services

The problem with an unlicensed industry like bookkeeping is that anyone with a computer, calculator and desk can call themselves a bookkeeper. The result is often books that are improperly done and won't stand up to scrutiny by owners, accountants, investors or Canada Revenue Agency. You may be doing your own, or attempting to, and not necessarily living up to your own expectations.

The trick to training is that there are no tricks, just talent. The team at Fiscal Performance can provide you with the training you need to succeed. We offer fully customized training packages that deal with your reality and go far beyond the generic accounting courses offered by both private and community colleges.

You or your staff may need specialized training from the ground up in which case we can offer firm, foundational learning. Or perhaps you already have a system in place and all you need is some help, a refresher course or tweaks to make something that's good become something even better. Either way, Fiscal Performance is your best bet.

### Our training services include:

- ▶ Accounts Receivable
- ▶ Accounts Payable
- ▶ Invoicing
- ▶ Banking
- ▶ Financial Reporting
- ▶ Reconciling
- ▶ Payroll
- ▶ Government Remittances  
(Source Deductions, WSIB, HST, EHT,  
T4s, T5s, T5018s, T4 Summaries, and T4As)

# GOTCHA COVERED!

## 3 Consulting Services

Once the bookkeeping is in place and the training is in progress, we can offer analysis, performance reviews and proactive advice on how to create positive strategies to help you grow your company and prosper. We can help you create targets and measure them monthly, quarterly and annually. Have the services of a part-time controller without sacrificing your control of the company.

Talk to us to discuss how we can help with your strategy.

### Our consulting services include:

- ▶ Report Analysis
- ▶ Strategies
- ▶ Set Targets
- ▶ Measure Results





# THERE'S NO ACCOUNTING FOR BAD HASTE.

We do our level best to ensure that you never have to slow down

Working with accountants, our team acts as your right hand, collaborating with you on client needs so as to ensure that their books are up-to-date (and more than up to par) for quarterly statements, year-ends, and audits.

We also help reduce client risks throughout the year by having our team assist with government remittances in a timely manner. This results in fewer red flags, fewer late penalties, and fewer government audits. All this means fewer headaches for you and more time to focus on the things you love to do and are great at doing. Like helping clients build their businesses, not rebuild them after a costly collapse.





# WE PLAY BALL.

## Your interests are served

We can either work directly with your clients through referrals or as an outsourced bookkeeping department reporting directly to you. Either way, you win, because we're always serving your interests by providing you with clean, accurate information you can depend on and we do it in a timely manner so you never have to wonder who is serving whom.

The benefits for you and your clients are many: client books are always accurate and up-to-date; with us spending more time crunching the numbers, you have more time to think about what the numbers actually mean and how your clients can benefit; and avoiding unnecessary crises contributes to better, longer and more mutually beneficial relationships.









# REACH OUT AND TOUCH SOMEONE

## Let's connect

### Mailing Address

130 Brockley Drive, Unit B  
Hamilton, ON L8E 3C5

### Call Us

+1 905-573-2424  
+1 855-275-4051

### Email

[tracy@fiscalperformance.com](mailto:tracy@fiscalperformance.com)

